



NORTHWEST ATLANTIC



COSTCO TERRITORY ASSIGNMENTS as of March 15, 2018

TERRITORY	CONTACT	OFFICE
ALABAMA	Dan Venable	Washington, DC Metro
ALASKA	Brian Whelan	Chicago, IL
ARIZONA	Mike Dobrota	L.A. Metro
ARKANSAS	Mike Stratis, Intrepid Properties	Chicago, IL
CALIFORNIA (NORTHERN)	Mike Dobrota	L.A. Metro
CALIFORNIA (SOUTHERN-SAN DIEGO REGION)	Mike Dobrota	L.A. Metro
CALIFORNIA (SOUTHERN -LA REGION/ORANGE COUNTY)	Steve McArthur	L.A. Metro
CANADA	Walter Kaczynski	Seattle, WA
COLORADO	Mike Dobrota	L.A. Metro
CONNECTICUT	Ernie Annibale	Washington, DC Metro
DELAWARE	Dan Venable	Washington, DC Metro
FLORIDA	Ernie Annibale	Washington, DC Metro
GEORGIA	Dan Venable	Washington, DC Metro
HAWAII	Steve McArthur	L.A. Metro
IDAHO	Brian Whelan	Chicago, IL
ILLINOIS	Mike Stratis, Intrepid Properties	Chicago, IL
INDIANA	Brian Whelan	Chicago, IL
IOWA	Brian Whelan	Chicago, IL
KANSAS	Brian Whelan	Chicago, IL
KENTUCKY	Mike Stratis, Intrepid Properties	Chicago, IL
LOUISIANA	Mike Stratis, Intrepid Properties	Chicago, IL
MAINE	Ernie Annibale	Washington, DC Metro
MARYLAND	Dan Venable	Washington, DC Metro
MASSACHUSETTS	Ernie Annibale	Washington, DC Metro
MEXICO	Mike Dobrota	L.A. Metro
MICHIGAN	Mike Stratis, Intrepid Properties	Chicago, IL
MINNESOTA	Mike Stratis, Intrepid Properties	Chicago, IL
MISSISSIPPI	Dan Venable	Washington, DC Metro
MISSOURI	Mike Stratis, Intrepid Properties	Chicago, IL
MONTANA	Brian Whelan	Chicago, IL
NEBRASKA	Brian Whelan	Chicago, IL
NEVADA	Mike Dobrota	L.A. Metro
NEW HAMPSHIRE	Ernie Annibale	Washington, DC Metro
NEW JERSEY (NORTHERN)	Ernie Annibale	Washington, DC Metro
NEW JERSEY (SOUTHERN)	Dan Venable	Washington, DC Metro
NEW MEXICO	Mike Dobrota	L.A. Metro
NEW YORK	Ernie Annibale	Washington, DC Metro
NORTH CAROLINA	Dan Venable	Washington, DC Metro
NORTH DAKOTA	Brian Whelan	Chicago, IL
OHIO	Mike Stratis, Intrepid Properties	Chicago, IL
OKLAHOMA	Mike Stratis, Intrepid Properties	Chicago, IL
OREGON	Brian Whelan	Chicago, IL
PENNSYLVANIA	Dan Venable	Washington, DC Metro
PUERTO RICO	Ernie Annibale	Washington, DC Metro
RHODE ISLAND	Ernie Annibale	Washington, DC Metro
SOUTH CAROLINA	Dan Venable	Washington, DC Metro
SOUTH DAKOTA	Brian Whelan	Chicago, IL
TENNESSEE	Dan Venable	Washington, DC Metro
TEXAS (Houston)	Mike Stratis, Intrepid Properties	Chicago, IL
TEXAS (EXCEPT HOUSTON)	Brian Whelan	Chicago, IL
UTAH	Brian Whelan	Chicago, IL
VERMONT	Ernie Annibale	Washington, DC Metro
VIRGINIA	Dan Venable	Washington, DC Metro
WASHINGTON	Brian Whelan	Chicago, IL
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WEST VIRGINIA	Dan Venable	Washington, DC Metro
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